Kaplan Institute: Formerly Hagerstwon Business College (HBC)

Campus Location: Hagerstown, MD

Campus Web Site: www.hagerstownbusinesscol.edu

Notes: 4.5 Quarter Credits = 3 Credits @SHIP

Some Courses Are No Longer Offered At HBC; Courses Will Remain On The List For Credit Evaluation Purposes

(HBC) COURSE INVENTORY	TRANSFER STATUS AT SHIPPENSBURG
ACCOUNTING	
ACC101 Principles of Accounting I	Elective
ACC102 Principles of Accounting II	ACC200 Fundamentals of Financial Accounting
ACC111 Office Accounting I	Not Transferable
ACC112 Office Accounting II	Not Transferable
ACC202 Principles of Payroll Accounting	Elective
ACC203 Principles of Tax Accounting	ACC201 Managerial Accounting
ACC204 Cost Accounting	Elective
ACC205 Intermediate Accounting I	Elective
ACC206 Intermediate Accounting II	Elective
ACC207 Introduction to Auditing	Elective
ACC208 Personal Financial Accounting	Elective
ACC209 Management Accounting	Not Transferable
ACC235 Computerized Office Accounting App.	Elective

**(ACC101 & 102 must be completed to count for ACC200 @SHIP)*

ANATOMY AND PHYSIOLOGY	
ANA201 Anatomy & Physiology I	BIO150 Human Biology
ART	
ART201 Art Appreciation	ART101 Introduction to Art
ART202 Art of the Film	ENG243 Art of the Film
BIOLOGY	
BIO201 General Biology	BIO116 Principles of Biology II
BIO202 State of the World	BIO145 Problems of the Environment
BIO203 Entomology	Elective
BUSINESS ADMINISTRATION	
BUS101 Introduction to Business	BUS220 Intro Amer Bus Systems
BUS102 Business Law I	BSL261 American Legal Environment
BUS103 Business Law II	Elective
BUS104 Principles of Management	Elective
BUS221 Principles of Marketing & Advertising	Elective
BUS222 Consumer Behavior	Elective
BUS223 Principles of Selling	Elective
BUS225 Advertising & Commercial Design	COM290 Advertising Copy Writing
BUS226 Intro. to Retail Sales & Merch.	Elective
BUS241 Prin. of Human Resource Management	Elective
BUS242 Prin. of Group Communications	Not Transferable
BUS243 Mgt. Policy & Decision Making	Elective
BUS244 Prin of Financial Management	Elective
BUS246 Organizational Behavior	Elective
BUS247 Introduction to Public Relations	Not Transferable
BUS255 Business Externship	Not Transferable
COMPUTER FORENSICS	No credits from this area transferable

COMPUTER INFORMATION SYSTEMS

CIS110 A+ Preparation	Not Transferable
CIS110 PC Repair	Not Transferable
CIS111 MS Windows Operating System	Not Transferable
CIS112 Introduction to Networking	Not Transferable
CIS120 PC Repair: Hardware Troubleshooting	Not Transferable
CIS121 PC Repair: Software Troubleshooting	Not Transferable
CIS130 Programming Language	Elective
CIS131 Programming Lab	Not Transferable
CIS200 MS Windows & GUI Operating System	Not Transferable
CIS201 Web Master	Not Transferable
CIS210 Implement/Support Operating System I	Not Transferable
CIS212 Windows Architecture	Not Transferable
CIS213 Implement/Support Operating System II	Not Transferable
CIS215 Database Programming	Elective
CIS217 Defining Solution Architecture	Elective
CIS220 Introduction to Visual Basic	ISM240 Intro to Prog Concepts
CIS220 Introduction to Visual Basic	CSC108 Microcomputer Basic
CIS221 Visual Basic Lab	Elective
CIS222 Internetworking Microsoft TCP/IP	Not Transferable
CIS223 Directory Services Infrastructure	Not Transferable
CIS224 Intermediate Visual Basic Net.	Not Transferable
CIS225 Internet Information Server	Not Transferable
CIS230 Information Systems Planning	Elective
CIS235 Computer Security Systems and Planning	Not Transferable
CIS255 Information Technology Externship	Not Transferable
CIS256 Programming Externship	Not Transferable
CIS260 Designing and Implementing Databases	Not Transferable
CIS264 Introduction to C# Net.	Not Transferable
CIS266 Intermediate C# Net.	Not Transferable
CIS268 Introduction to Oracle	Not Transferable

COMPUTER SCIENCE

COM101 Data Entry	Not Transferable
COM110 Data Info. Processing	Elective
COM115 Operating System Overview	Elective
COM116 Networking Applications	Elective
COM131 Introduction to Info. Technology	CSC103 Overview of Computer Science
COM213 Word Processing	Not Transferable
COM232 Introduction to Spreadsheet Analysis	Elective
COM233 Introduction to Database Management	Elective
COM234 Presentation Software	Not Transferable
COM235 Advanced Data Processing	Elective
COM236 Introduction to Internet	Elective

CRIMINAL JUSTICE

CRJ101 Introduction to Criminal Justice	CRJ100 Into. To Criminal Justice
CRJ103 Report Writing and Interviewing	Not Transferable
CRJ107 Corrections: Policies and Procedures	CRJ 241 Survey of Corrections
CRJ201 Juvenile Justice and Delinguency	Elective
CRJ205 Crime and Loss Prevention	Elective
CRJ209 Criminology	SOC244 Criminology
CRJ217 Police and Society	CRJ221 Policing a Democracy
CRJ219 Crisis Intervention	Elective
CRJ223 Criminal Investigation	Elective
CRJ225 Correctional Organization and Adm.	Elective
CRJ255 Externship/Capstone	Not Transferable

DENTAL ASSISTANCE	No credits from this area transferable
DEVELOPMENTAL EDUCATION	No credits from this area transferable
ECONOMICS	
ECO201 Introduction to Economics	Elective
ENGLISH	
ENG098 Reading Improvement	Not Transferable
ENG099 Basic English	Not Transferable
ENG101 English Compostion I	Not Transferable
ENG102 English Composition II	ENG101 College Writing
ENG201 Speech	HCS100 Intro. to Human Communication
ENG202 Women in Literature	Elective
ENG203 Presentation Skills for the Professional	COM211 Intro Mass Communications
ENG204 Professional Life	Not Transferable
LIT202 Women in Literature	ENG Transfer (may fulfill department requirement)
GEOGRAPHY	
GEO201 Geography	GEO101 World Geography
GRAPHIC DESIGN	
GRD100 Intro. to Graphic Design	Not Transferable
GRD102 Color & Design	Elective
GRD108 Page Layout	Elective
GRD110 Drawing & Composition	ART110 Basic Drawing
GRD112 Typography & Design Layout	Elective
GRD115 Intro. to Macintosh	Elective
GRD200 Comp. Graphics I	Elective
GRD202 Computer Graphics II	ART217 Computer Design I
GRD210 PhotoShop I	Elective
GRD212 PhotoShop II	Elective
GRD215 Advanced Computer Graphics	Elective
GRD220 Production Design	Elective
GRD225 Advanced Printing Design	Elective
GRD230 Page Layout	Elective
GRD232 Multi-Page Design	Elective
GRD240 Multimedia/Animation	Elective
GRD243 Web Design & Animation	Elective
GRD245 Advanced Web Animation	Elective
GRD252 Design Business Management	Elective
GRD253 Portfolio	Elective
GRD255 Graphic Design Externship	Elective
HEALTH INFORMATION TECHNOLOGY	No credits form this area transferable
HISTORY	
HIS202 American Studies	Not Transferable
HIS203 Contemporary Issues	PLS Elective
INDEPENDENT STUDY	No credits from this area transferable
LEGAL EDUCATION	No credits from this area transferable
MATHEMATICS	
MAT097 Essential Mathematics	Not Transferable
MAT098 Developmental Algebra	Not Transferable

MAT101 Business Mathematics	Not Transferable
MAT201 Algebra	MAT140 Finite Math
MAT202 Fund. of Mathematics	MAT105 Math for Liberal Studies
MAT203 Statistics	MAT165 Probability with Statistical Reasoning

MEDICAL EDUCATION

MED102 Intro to Human Disease	BIO150 Human Biology
(No other credits from this area transferable)	

MUSIC

MUS201 Music Appreciation	MUS121 Intro to Music

OFFICE TECHNOLOGY — No credits from this area transferable

ORIENTATION — No credits from this area transferable

PHYSICAL SCIENCE

PHY201 Physical Science	Elective

POLITICAL SCIENCE

POL201 Intro to Political Science	PLS100 US Government and Politics

PSYCHOLOGY

PSY201 Introduction to Psychology	PSY101 General Psychology
PSY202 Lifespan Human Grow & Devel.	PSY210 Human Development
PSY204 Abnormal Psychology	PSY Transfer
	(May fulfill department requirement)

SECRETARIAL EDUCATION — No credits from this area transferable

SOCIOLOGY

SOC201 Introduction to Sociology	SOC101 Prin of Sociology
SOC202 Cultural Anthropology	ANT111 Cultural Anthropology
SOC203 Marriage & Family Relations	SOC257 Sociological Patterns of Courtship & Marriage
SOC205 Drugs and Drug Abuse in Society	Elective

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