2013 CVC Job and Internship Fair - List of Employers

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Verstandig Broadcasting

2013 CVC Job and Internship Fair Employer Profiles

Abraxas Youth and Family Services

10058 South Mountain Road
South Mountain, PA 17261
Phone: 717-749-2613, **Website:** www.abraxasyfs.com, **Email:** erock@abraxasyfs.com

***Profile:**
Abraxas is a leading provider of innovative and quality treatment programs for youth, adults and families. For almost 40 years, Abraxas has contracted with various county and state agencies for the operation of residential, community-based, detention/shelter services and alternative education programming. We offer specialized services for hard-to-place juvenile populations including fire setters, sexual offenders and habitual offenders in addition to gender specific programming for females in need of treatment.

***Projected Openings**:
Abraxas is a leader in the Juvenile Justice Industry and is now hiring for the following positions:
Counselors - This position counsels individuals or groups regarding psychological or emotional problems such as stress, substance abuse, or family situations and develops and implements the therapeutic treatment plan.
Life Skills Worker - This is a direct care position which assists and supervises the client in daily activities. Demonstrates leadership skills and acts as a role model to the client.
Teachers - The position teaches one or more subjects to clients to help them learn the subject matter and/or skills.

AMRL (AASHTO Materials Reference Laboratory)

4441 Buckeystown Pike, Suite A
Frederick, MD 21704
Phone: 240-436-4802, **Website:** www.amrl.net, **Email:** tbarnhart@amrl.net

***Profile:**
The AASHTO Materials Reference Laboratory (AMRL) was established in 1965. Our primary focus is to promote quality and achievement of excellence in the construction materials testing (CMT) industry. We serve over 2,000 customers, making our programs the largest of their kind. With over 45 years of experience, we are well-known and highly regarded in the CMT industry. Join our world-class team and travel the USA and beyond! Visit our website at www.amrl.net for more information.

***Projected Openings**:
Laboratory Assessors perform on-site evaluations of construction materials testing (CMT) laboratories located in all fifty states, Canada, Puerto Rico, and Guam. This is a full-time, entry-level position that offers a unique opportunity to travel. Assessors inspect each laboratory's testing equipment, observe the performance of testing procedures, and review quality management system documentation. Materials currently included in the scope of our programs are asphalt, aggregate, soil, metals, plastic pipe, and sprayed fire-resistive material (SFRM). A four-year degree in science or engineering is required. Equivalent and relevant experience will be considered in lieu of the education requirement. We provide rigorous training - no prior CMT experience is required. Previous customer service experience is a plus. Interested candidates must be willing to travel independently and extensively (at least 120 days per year, two or three continuous weeks at a time). Candidates must also have a valid state driver's license with a sound driving record, strong oral communication and technical writing skills, and the ability to drive at least 400 miles per day (on occasion).

Anne Arundel County Police Department

3737 Elmer F. Hagner Lane
Davidsonville, MD 20135
Phone: 410-222-8672, **Website:** www.aacounty.org/police, **Email:** rswigert@aacounty.org

***Profile:**
Not available

***Projected Openings**:
Full-time positions are available.

ATC Financial

2331 York Road, Suite 301
Timonium, MD 21093
Phone: 410-779-1000, **Website:** http://aroundtheclockshortsales.com, **Email:** shayna.atc@gmail.com

***Profile:**
ATC Financial is a third party short sale facilitator and negotiator. We help homeowners avoid foreclosure through short sales and provide back office support through the time consuming process of short sales.

***Projected Openings**:
You will be trained in all aspects of short sales. Candidates must be computer savvy, type 50+ words per minute, be able to multitask, and maintain professional communication via the phone and e-mail. Responsibilities include parsing files into PDF documents, calling banks for updates, communicating with clients via phone and e-mail, completing tasks on Equator, and more. Part-time and full-time positions are available.

AXA Advisors

6200 Old Dobbin Lane, Suite 100
Columbia, MD 21045
Phone: 410-309-3641, **Website:** www.axa-equitable.com, **Email:** jennifer.garcia@axa-advisors.com

***Profile:**
As a member of the global AXA Group, one of the world's largest financial services organizations with over AXA Group had Euro 1.014 billion in assets under management as of December 31, 2009. AXA Advisors is positioned to offer highly motivated, achievement-driven individuals an opportunity to grow a thriving business. AXA Group's activities in insurance and wealth management are offered through its principal U.S. subsidiary, AXA Financial, Inc. and AXA Financial's strong family of brands, including AXA Advisors, LLC, AXA Equitable Life Insurance Company, Alliance Bernstein, and MONY Life Insurance Company.

***Projected Openings**:
AXA Advisors, LLC's network of approximately 6,000 financial professionals throughout America, connect consumers and businesses in their communities with financial services and products to help protect the futures they build for themselves and their families. Our team of financial professionals provides knowledgeable, objective financial strategies to clients who demand the highest quality service. As an AXA Advisors financial professional, you will have the opportunity to optimize your interpersonal skills to conduct face-to-face needs analysis with potential clients. As a result, you will be developing strategic and trusted long-term client relationships. You will help make a positive impact on individuals' and businesses' futures, marketing and implementing financial services and products that address the evolving financial needs of your clients throughout their lifetimes. These may include life insurance, investments, retirement and estate planning strategies as well as executive benefits, business succession plans and employee benefits for your business clients.

Becker Professional Education

Annapolis, MD
Phone: 410-266-1356, **Website:** www.becker.com, **Email:** lfinestine@becker.com

***Profile:**
Becker Professional Education, a part of DeVry Inc. (NYSE: DV), is a global leader in professional education serving the accounting, finance and project management professions. Nearly half a million professionals have advanced their careers through its CPA Exam Review, PMP Exam Review and Continuing Professional Education courses. Throughout its more than 50 year history, Becker has earned a strong track record of student success through world-class teaching, curriculum and learning tools that enable its students to develop the knowledge and performance skills necessary to stay ahead in an ever-changing business world.

***Projected Openings**:
CAMPUS AMBASSADOR RESPONSIBILITIES: We are looking for Juniors/Seniors that are Accounting Majors to help promote Becker on campus. The campus ambassador will schedule presentations with different accounting organizations and in accounting classes. They will obtain a mailing list of Junior and Senior Accounting Majors. They will distribute Becker brochures on campus and promote the Becker Review course on campus. In return they will receive a scholarship to take the Becker Review Course. For more information please stop by the Becker Professional Education table.

Behavioral Health Partners

6 wagon shed court
middletown, MD 21769
Phone: 301-873-5363, **Email:** sgassoc@comcast.net

***Profile**
This information is not available.

***Projected Openings**:
Full-time positions are available.

BPS, Inc.

PO Box 30
Myersville, MD 21773
Phone: 301-695-4488, **Website:** www.bestplumbingonline.com, **Email:** kkump@bestplumbingonline.com

***Profile:**
For over 50 years BPS has provided internal repair plumbing parts and maintenance items to locations nationwide. BPS works with professionals in correctional, healthcare, educational, multi-residential housing, government-military, hotel, and commercial real estate facilities. Since being founded in 1962, BPS has grown to become one of the largest independently owned distributors of plumbing and MRO products in the country. Join a growing company and work for one of the highest trained sales teams in the industry!

***Projected Openings**:
The Inside/Outside Sales Associate is responsible for increasing sales with existing customers, creating new sales and meeting or exceeding monthly sales quotas. Sales are generated over the phone and face-to-face with building/facility engineers and maintenance professionals. A minimum of 5 trips per year are required. No sales experience necessary! If you are a responsible, personable, self-motivated person who strives to be the best, then we want to talk to you!

Board of Child Care

3300 Gaither Road
Baltimore, MD 21244
Phone: 410-496-5630, **Website:** www.boardofchildcare.org, **Email:** scraig@boardofchildcare.org

***Profile:**
The Board of Child Care's mission as an outreach ministry of The United Methodist Church is to serve children and families who require physical, emotional, behavioral and social support. Through residential and community-based services, the agency will endeavor to provide a safe, healthy and caring environment that seeks to sustain children and families by fostering self-esteem, respect for the community, a sense of purpose and life skills needed to achieve their highest potential.

***Projected Openings**:
Direct Child Care Worker: Responsible for the direct supervision of adolescents with behavioral, educational, and recreational skills. Position requires a Bachelor's degree, and must be available for evening & weekend shifts. Must have a valid driver's license and be at least 21 years old.
Overnight Child Care Workers: Assist adolescents with behavioral, educational, recreational skills and/or monitor children throughout sleeping hours and assist with morning routines in a beautiful and modern group home setting. Position requires Associate degree or 60 college credits. Must have a valid driver's license and be at least 21 years old.
Program Aid Workers: Responsible for the direct supervision of adolescents in a school setting. Position requires Associates degree or 60-college credits. Must have a valid driver's license and be at least 21 years old.

Cement and Concrete Reference Laboratory (CCRL)

4441 Buckeystown Pike, Suite C
Frederick, MD 21704
Phone: 240-436-4800, **Website:** www.ccrl.us, **Email:** jobs@ccrl.us

***Profile:**
The Cement and Concrete Reference Laboratory (CCRL) has been serving the materials testing industry for over 80 years through our laboratory inspection and proficiency testing programs. CCRL is sponsored by the standards organization, ASTM International and is located in Frederick, Maryland. Our laboratory inspection program provides on-site assessments of construction materials testing laboratories testing cement, pozzolan, masonry mortar, concrete, aggregates, concrete masonry units, brick, and steel reinforcing bar. This on-site assessment evaluates the laboratories abilities to perform tests according to applicable ASTM standards, pertaining to quality systems, equipment, and procedures. Our proficiency testing program provides uniform samples of materials, which are tested by the laboratories. The results are then evaluated by CCRL, by statistical means, to determine whether the results of the testing were accurate.

***Projected Openings**:
Engineering Technician: CCRL is seeking individuals interested in conducting inspections of construction materials testing laboratories throughout the United States and Canada. Inspections will include equipment, test procedures, and a review of quality systems through mechanical measurements and observations. Work requires approximately twenty weeks of independent travel per year. No experience in construction materials testing or mechanical measurements is necessary. Hands-on experience highly desired. Six months of in-house and field training is provided. This position is an excellent entry level position with a history of providing individuals with the experience necessary to move forward in their career goals in today's difficult work environment. Qualifications: U.S. citizenship (required to obtain security assurance clearance). B.S. degree in Science, Engineering or Technology is required. Valid state driver's license with no DUI's or DWI's or more than one moving violation. Must live in or be willing to commute to Frederick, Maryland. Salary $44,268.

Continental Pools

8520 Corridor Road, Suite B
Savage, MD 20763
Phone: 301-498-1000, **Website:** www.continentalpools.com, **Email:** abbeym@continentalpools.com

***Profile:**
Continental Pools is a management and construction company, based in Savage, Maryland. Continental Pools manages semi-public pools within Maryland, Virginia, and Boston. When Continental Pools manages a swimming pool facility, they provide staff, Pool Managers and Lifeguards at each pool, and provides constant support.

***Projected Openings**:
Continental is hiring students to become Pool Managers and Lifeguards. To become a guard with Continental, you must complete a Continental Pool Lifeguard Weekend Training Course, held in Frederick, MD, and other locations. Once completed training, and passed, you will be placed at a swimming pool to manage through out the summer. Some duties will be life guarding, checking passes, maintaining a clean facility, and reporting to managers with issues. Continental is very flexible with hours, offering full time, part time, and some time. To attend a training class with us, you must be able to swim 100 years, tread deep water for two minutes, and retrieve a 10 pound brick from deep water.

Country Meadows Retirement Communities

5955 Quinn Orchard Road
Frederick, MD 21704
Phone: 301-228-2249, ext. 35240, **Website:** www.countrymeadows.com, **Email:** mmckay@countrymeadows.com

***Profile:**
At Country Meadows, our philosophy is to understand the needs of our residents and offer them ways to improve their lives. The result is personalized senior living. We offer a broad range of choices including independent retirement living, assisted living and personal care options, memory care programs, rehabilitation and restorative care. Through our Country Meadows At Home service, we can even provide help while you remain in the comfort and familiarity of your own home. With our residents' goals in mind, our focus is to help make life a little better each day for every person at Country Meadows. Country Meadows takes great pride in the fact that our co-workers are known for being among the best in their profession. We also strive to make working for Country Meadows a great experience.

***Projected Openings**:
Part-time and full-time positions are available.

Dataquest Inc.

4807 Jonestown Road, Suite 248
Harrisburg, PA 17109
Phone: 717-503-6049, **Website:** www.dataquestinc.com, **Email:** mike.dorris@dataquestinc.com

***Profile:**
Dataquest is an IT Staffing and Solutions company that has been owned and operated in Central PA since 1991. Over the years, we have grown and evolved as a business, but inside, we're the same locally-owned and operated company. We are a company that has distinguished itself through superior quality, with a commitment to old-fashioned values. We’re fortunate in that our field consultants contribute to our continued success. We have experienced an impressive growth rate with minimal turnover. This is a direct result of our commitment to doing business in a fair and honest fashion. We’ve also maintained an impressive number of long-term clients. When we started Dataquest, we believed that good people would attract good people. As we approach the end of our second decade in business, we’re happy to report that it is true.

***Projected Openings**:
Dataquest is hiring an entry level Developer in Harrisburg. This is an entry level position perfect for a recent college graduate. We provide on the job training in a team environment.

Delaware State Police

PO Box 430
Dover, DE 19903
Phone: 302-739-5980, **Website:** www.dsp.delaware.gov, **Email:** dsprecruiting@state.de.us

***Profile:**
The Delaware State Police is a diverse and full service law enforcement agency that is seeking highly self-motivated people who have a string desire to serve others. Starting salary over $53,000, 6 weeks paid vacation, deferred compensation, excellent health plan, 20 year pension plan, a 12 hour shift schedule and a variety of career paths. Visit www.dsp.delaware.gov for qualification requirements. The Delaware State Police is an equal opportunity / affirmative action employer.

***Projected Openings**:
Delaware State Trooper - To perform the duties of State Trooper, an applicant must demonstrate good judgment, thoroughness, conscientiousness, common sense, motivation and enthusiasm for the job. Troopers must be dependable and willing to get involved in order to help deal with the problems of today's society. Troopers must be able to assume responsibility, make decisions often under pressure, work without supervision, follow orders, function in physical danger, act under pressure, communicate well and combine physical and mental resources.

Denison Landscaping, Inc.

8911 Oxon Hill Road
Fort Washington, MD 20744
Phone: 301-567-0210, **Website:** www.denisonlandscaping.com, **Email:** mrodriguez@denisonlandscaping.com

***Profile:**
Denison Landscaping is a family-owned and operated full service Landscape contractor in the Washington, DC/ Baltimore, MD Atlantic Region since 1973. The Denison family has been growing our organization for almost 4 decades, and over the last few years we have been named in the top 50 and, more recently, in the top 30 landscape organizations in the country. We provide a full range of landscaping services from commercial and residential design build to irrigation, maintenance and enhancements, as well as a retail garden center and wholesale division while operating over 750 acres of nursery production.

***Projected Openings**:
Denison Landscaping & Nursery Inc. is a family-owned and operated full service Landscape contractor in the Washington, DC/ Baltimore Mid Atlantic Region since 1973. The Denison family has been growing our organization for almost 4 decades, and over the last few years we have been named in the top 50 and, more recently, in the top 30 landscape organizations in the country. Currently, Denison Landscaping & Nursery, Inc. services the Mid Atlantic region, which includes the Eastern Shore and Pittsburgh, providing a full range of landscaping services from Commercial and Residential Design Build to Irrigation, Maintenance and Enhancements, as well as a Retail Garden Center and Wholesale Division while operating over 750 acres of Nursery production. We are proud of our employees, vendors and especially our clients. They are the ones who have allowed us to prove commitment, quality, and service and are the roots of our business. Visit us at www.denisonlandscaping.com.

DMI

6550 Rock Spring Drive
Bethesda, MD 20817
Phone: 571-271-9407, **Website:** www.dminc.com, **Email:** tbonacorda@dminc.com

***Profile:**
DMI is a fast-growing IT solutions and business strategy consulting firm focused on providing solutions that transform enterprise operations. Our rapidly expanding client base includes 14 of the 15 Federal Executive Departments, and scores of commercial clients. We offer break-through solutions for Enterprise Mobility and Cybersecurity, and industry-leading services in Strategic IT Consulting, Managed IT Services, Enterprise Application Development, and Health IT. Honored five years in a row by Inc. 500/5000 as one of the fastest growing companies in the country, and ranked as one of the Top 50 Best Places to Work in the Washington D.C. area by the Washington Business Journal, DMI offers our employees continual opportunities for personal and professional growth and enrichment. DMI is a rising star -- hitch your wagon! DMI will be targeting current students for full time and part time work. We are also sponsoring a 2013 Summer Internship Program and will be actively seeking Computer Science and Information Technology students for this initiative. Position details TBD!

***Projected Openings**:
DMI will be targeting current students for full time and part time work. We are also sponsoring a 2013 Summer Internship Program and will be actively seeking Computer Science and Information Technology students for this initiative. Position details TBD!

Enterprise Holdings

701 Wedeman Avenue
Linthicum, MD 21090
Phone: 410-412-4635, **Website:** www.go.enterprise.com, **Email:** elizabeth.k.hardesty@ehi.com

***Profile:**
NO MATTER WHERE YOU WANT TO GO, START HERE. It will be the best decision you will ever make. Taking your career to Enterprise puts you in charge-of your career, of your training, and of exactly how far you can GO. No matter where you join Enterprise, you're joining a company BusinessWeek called "one of the best places to launch your career." Enterprise proudly promotes from within based on performance. This allows everyone to learn our business from the ground up and understand how they have a significant financial interest in seeing it succeed.

***Projected Openings**:
Management Trainees gain skills in the areas of sales, marketing, service, and business. As you progress, increasingly more opportunities will become available to you. You can choose, as most people do, to continue your rewarding ascent on our managerial track or you can explore one of the many exciting options outside of car rental. Areas include Fleet Services, Human Resources, Car Sales, Accounting, Marketing and more. Our interns go at a highly energized pace. From day one as a paid intern at Enterprise, you'll learn what it takes to run a successful business and acquire highly marketable skills and experience pertaining to sales, marketing, service, and business. It's a team based environment where Enterprise employees are supportive and fun to work with.

Frederick County Public Schools

191 South East St.
Frederick, MD 21701
Phone: 301-644-5094, **Website:** www.fcps.org, **Email:** robin.kelley@fcps.org

***Profile:**
Frederick Co., MD is located 50 miles northwest of the Baltimore/Washington metropolitan area. Ten high schools, 13 middle schools, 36 elementary schools, 8 other schools, including 3 Public Charter Schools (2 Montessori with Frederick

Classical opening 2013) serve the needs of approximately 40,000 students. Frederick Co. is an award winning school system boasting several nationally recognized Blue Ribbon Schools. We have received statewide recognition for student performance on both standardized and performance based, exceeding Maryland averages with scores that consistently surpass state and national averages. We are very proud of our school system and the students and staff who make it outstanding.

***Projected Openings**:
Teachers are responsible for practices and behaviors which demonstrate necessary teaching competencies, effective classroom management, positive personal qualities, and other instructional matters. The role of the teacher is to ensure that all students have equal instructional opportunities and to create a classroom environment in which teaching and learning are challenging, dynamic, and comprehensive. The teaching of the essential curriculum of each teacher's discipline is grounded in the understanding that the aim of education is personal growth, the development of individual talents, abilities, and values; the acquisition of knowledge; and the pursuit of understanding.

Glen Mills Schools

PO Box 5001
Concordville, PA 19331
Phone: 610-247-9520, **Website:** www.glenmillsschools.org, **Email:** wdainty@glenmillsschools.org

***Profile:**
The Glen Mills Schools is a private school for court committed boys 15 to 18 years old. We are a leader in the field of juvenile justice.

***Projected Openings**:
Counselor/Teacher- This position works the 3:30 p.m. to 11:30 p.m. shift. Duties include counseling and recreational supervision. All majors are considered.

Hoffman Homes for Youth

815 Orphanage Rd.
Littlestown, PA 17340
Phone: 717-359-7148, **Website:** www.hoffmanhomes.com, **Email:** jdetter@hoffmanhomes.com

***Profile:**
Hoffman Homes is a private, non-profit, psychiatric residential treatment facility for emotionally and behaviorally troubled children (boys and girls ages 6 to 17). Psychiatrists, therapists, and direct-care staff (Mental Health Workers & Mental Health Aides) provide comprehensive psychiatric care and behavioral health treatment to the children and their families. Creative therapies (Pet, Horticulture, Horsemanship, and Art) are utilized as alternative methods of building healthy emotional connections.

***Projected Openings**:
Mental Health Worker (MHW): is a direct-care position. MHW's supervise the children in care and are responsible for their safety. Throughout the day, MHW's guide the children through their routine while documenting events and observations specific to each child. The MHW is responsible for communicating with the psychotherapist for each child and implementing protocols as noted in the children's treatment plans.
Mental Health Aide: An overnight Direct-Care position
Psychotherapist: Provide individual, group, and family therapy for the children in care. They are responsible for assuming leadership of the treatment teams, providing clinical consultation to the direct-service staff, developing treatment plans, running treatment team meetings and maintaining daily documentation.

International Business Machines Corp.
IBM

New Orchard Road
Armonk, New York 10504
Phone: 914-499-1900 **Website:** www.ibm.com/careers
Recruiter Email / Contact Number: oleslie@us.ibm.com / 843-367-5018

***Profile:**
IBM integrates hardware, software, business consulting and IT services into business solutions to meet your goals. IBM also has strong alliances with partners to deliver business solutions. We also provide solutions designed specifically for small and medium businesses. A smarter planet Forward-thinking leaders in business and government around the world use smarter systems to achieve economic growth and sustainable development. We are the world's premier single-source provider for multivendor IT financing solutions.

***Projected Openings**:
Entry Level IT Specialist or Oracle/SAP Consultant in Keyser, WV: You will work on projects that help our Public Sector clients integrate strategy, process, technology, and information in ways that help modernize infrastructure, enable more efficient operations, promote accountability, and optimize performance. During your first two years, you will receive the requisite classroom and on-the-job training needed to help you develop expertise working with either the SAP or Oracle solution suite. You will be involved with designing, developing & integrating solutions using the best tools, techniques, & products our clients demand today. You will use your skills in Java, J2EE, .Net, C++, DB2, Agile, and/or other emerging technologies to support project engagements and assist in delivering high quality technology solutions to our clients.

Internal Revenue Service

31 Hopkins Plaza, Room 850B
Baltimore, MD 21201
Phone: 410-725-1378, **Website:** www.jobs.irs.gov, **Email:** sheri.klein@irs.gov

***Profile:**
Bring your talents to an organization making your nation stronger every day. The IRS work funds America, and our dedicated employees make it all possible. You'll be challenged, supported and will enjoy work-life balance. The IRS is one of the largest financial institutions in the world with one of the most well-trained workforces anywhere. While working at the IRS, you may choose to explore a career path offering unexpected and exciting opportunities, such as analyst positions, jobs in the technical field, management positions or a career as an IRS executive. Where you go is up to you.

***Projected Openings**:
Internships are available for Information Technology students. Specifically, there is an internship for an Information Technology Application Developer (Java Application Developer).

All positions advertised on USA Jobs.gov

LegalShield

3067 Green Valley Road
Ijamsville, MD 21754
Phone: 301-418-2337, **Website:** www.greatlaunchvideo.com/rls, **Email:** LeslieSier@gmail.com

***Profile:**
LegalShield, a 40 yr. old, 1/2 Billion dollar company that is the industry leader in legal services provides affordable access for everyday issues, no matter how traumatic or trivial. Their portfolio of nationwide services provided through

their dedicated full service Provider Law Firms, covers the U.S. and Canada, empowering individuals, families, commercial drivers, small businesses and providing cutting-edge employee benefits. They also provide comprehensive identity theft solutions for adults and children, with full restoration should the crime occur.

***Projected Openings**:
There are many career choices in today's world. Featured in Wall Street Journal, Money, Fortune, Business Week, Forbes, and USA Today, this widely respected industry leader is growing explosively nationwide! Quality, hardworking people needed for company expansion. Three divisions with openings: Direct Sales, Business to Business (BtoB) and Employee Benefits division. In addition to those areas, we are looking for people who could be a good fit in recruiting, training and developing a sales organization. Unlimited income potential, competitive commission structure with renewal income potential, no territories. No experience necessary, training available, support second to none, flexible schedule, tax benefits. If you are interested in a full time or part time marketing opportunity, or would like to know more about our legal service plans, call Leslie today at 301-418-2337 for details and to schedule a preliminary phone interview.

MassMutual Greater Washington

6500 Rock Spring Drive, Suite 400
Bethesda, MD 20817
Phone: (301) 581-7298, **Website:** www.massmutual.com/mycareer, **Email:** knorman@financialguide.com

***Profile:**
Founded in 1851, MassMutual is a leading mutual life insurance company that is run for the benefit of its members and participating policyholders. The company has a long history of financial strength and strong performance, and although dividends are not guaranteed, MassMutual has paid dividends to eligible participating policyholders every year since the 1860's. With whole life insurance as its foundation, MassMutual also provides products to help meet the financial needs of clients, such as life insurance, disability income insurance, long term care insurance, retirement/401(K) plan services, and annuities. In addition, the company's strong and growing network of financial professionals helps clients make good financial decisions for the long term.

***Projected Openings**:
As a college graduate, you've already proven that you're self-motivated and goal-oriented. If you're interested in a career that rewards hard work and provides the satisfaction of helping people and impacting lives for the better, then a career as a Financial Services Representative may be right for you.

As a Financial Services Representative with MassMutual Greater Washington, a MassMutual general agency, you'll work with clients to help them find solutions to their financial challenges by recommending appropriate products and services. Working side-by-side with experienced professionals, you'll be part of a team who will guide you as you learn the business. You'll have access to a host of tools, resources, and training to develop and sharpen your skills.

Responsibilities: Prospecting for clients through referrals, personal observation and networking; Developing and maintaining long-term relationships with clients; Fact gathering and needs analyses to arrive at client-centric financial solutions; Expanding personal knowledge and skills through ongoing professional development and joint work with fellow associates

Qualifications: Strong interpersonal skills; Presentation and organizational skills; Strong work ethic, self-motivated and goal-oriented; BA, BS, and/or graduate degree or equivalent work experience required

Montgomery County Department of Police

100 Edison Park Drive
Gaithersburg, MD 20878
Phone: 240-773-5310, **Website:** www.mymcpnews.com, **Email:** lisa.olszewski@montgomeycountymd.gov

***Profile:**
The Montgomery County Department of Police is a full service law enforcement agency where the innovative philosophy of community policing is being put into successful practice. Police officers provide quality services while working hand in hand with citizens and government to maintain a safe and law abiding community.

***Projected Openings**:
The Montgomery County Department of Police will be accepting applications for Police Officer Candidates in the coming months for an academy class to begin in early 2014. US citizenship is required.

National Conference Services, Inc.

5565 Sterrett Place, Suite 200
Columbia, MD 21044
Phone: 443-561-2400, **Website:** www.ncsi.com, **Email:** paxton@ncsi.com

***Profile:**
National Conference Services, Inc. (NCSI) is the premier marketing, event planning and production company serving the specialized needs of the Department of Defense (DoD), Intelligence Community (IC) and Federal Government. Over the past decade, NCSI has served the 16 Intelligence Community agencies through large information technology conferences, industry days, meetings and technology expositions, as well as on-site staff augmentation. NCSI is also the leading provider of on-site tabletop technology expositions which are held each year at more than 60 federal locations around the world, including most military bases of significant size. NCSI was honored to be named a Top Workplace by the Baltimore Sun. The Sun highlights NCSI as one of the top three small companies to work for in the Baltimore/ Washington area. Based in Columbia, Maryland, NCSI is actively seeking highly-motivated team players who will contribute to our continued growth and success. NCSI's most successful employees are action oriented with experience in sales and/or event planning. If you thrive in fast-paced environments and would like to begin a meaningful career where your energy and experience would be valued, NCSI might be the perfect match for you.

***Projected Openings**:
To view our current openings visit http://www.ncsi.com/careers.html.

National Journalism Center

529 14th Street NW, Suite 1145
Washington, DC 20045
Phone: 202-628-1490, **Website:** http://njc.yaf.org, **Email:** hjackman@yaf.org

***Profile:**
Since 1977, the National Journalism Center, a project of Young America's Foundation, has provided aspiring conservative and libertarian journalists with the premier opportunity to learn the principles and practice of responsible reporting. The National Journalism Center combines 12 weeks of on-the-job training at a Washington, D.C.-based media outlet with once-weekly training seminars led by prominent journalists, policy experts, and NJC faculty.

***Projected Openings**:
The National Journalism Center offers 12-week paid journalism internships in the fall, spring, and summer in Washington, DC. The NJC matches interns with print, broadcast, or online media outlets based on their interests and experience. Interns spend 30 hours/week gaining practical, hands-on journalism experience. Potential placements include The Washington Times, The Washington Examiner, CNN, Fox News Channel, and more. Students will attend the NJC

seminar one day a week, sharpening their writing and investigative reporting skills and gaining a better understanding of media, society, and public policy, and the intersection between the three in Washington, D.C. The program is open to students and recent graduates and participants receive a $1,000/month scholarship for the duration of their internships.

Northwestern Mutual Financial Network

111 South Calvert Street, Suite 2500
Baltimore, MD 21202
Phone: 410-659-6016, **Website:** www.nmfn-maryland.com, **Email:** ally.yawman@nmfn.com

***Profile:**
Financial Representatives with the Northwestern Mutual Financial Network provide expert guidance and innovative solutions for individuals and businesses in the areas of retirement planning, insurance and investment services, estate planning, business planning, education funding and employee benefits. They strive to understand their clients' goals and visions in order to uncover financial solutions that put them on a path to success. These representatives are in business for themselves - but they're not alone. Supported by our network on specialists, training programs and mentoring opportunities, they have access to the resources, products and assistance they need to help their clients and build their practices. Devotion to its policy owners and interaction with its communities has led Northwestern Mutual through 155 years of industry success.

***Projected Openings**:
If you're a top notch performer, have a strong desire to be financially rewarded for your success and value the ability to impact people's lives positively every day, Northwestern Mutual may be a perfect fit for you! Our Financial Representatives build long lasting relationships and offer guidance towards solutions to help their clients gain financial security while planning ahead for their future goals. Northwestern Mutual Representatives offer an array of different products and services. Supported by a training program as well as unlimited mentoring opportunities, financial representatives are provided with immense amounts of the resources, education and support they need to build their own businesses and make a sustainable difference in the lives of their clients. In addition to the full time opportunities, we are also the home of a Top Ten Internship Program in the country for 15 years in a row! As a College Financial Representative, you get the opportunity to test drive the career and see if you have what it takes to be truly successful while having an enormous impact on someone's life.

Penske

Multiple locations throughout the country
Phone: 717-545-5041, **Website:** www.gopenske.com/careers, **Email:** karyn.troxell@penske.com

***Profile:**
In just 40 years, Penske Truck Leasing has gone from a three-location rental and lease business to a multibillion-dollar transportation services company with more than 1,000 locations spanning the globe. We operate more than 200,000 vehicles across North America and we employ approximately 19,000 associates worldwide. We have led the industry with an unwavering commitment to customer service and innovation. Our people are the key to our success. We look for skilled individuals with an entrepreneurial spirit and the ability to thrive in a collaborative environment. Working together toward common goals makes Penske a great place to work. Every day, we challenge our employees to find better ways of working by fostering a culture that empowers them to make a difference.

***Projected Openings**:
Penske Sales & Management Trainee candidates will train in an entrepreneurial environment and must have the desire to improve their sales and management skills. You will be actively involved with the sales, administrative, service, and operations teams. This is an excellent Entry Level opportunity for confident individuals with a customer focus to begin an exciting career with the nation's leading transportation company. Regardless of experience or college major, close to 100% of our upper level leadership and sales executives began their careers in a Sales/Management Trainee position. We strongly believe in promoting from within and offer an attractive compensation program to match your career growth. If

you decide you would want to branch out and pursue other opportunities, we also offer positions in Logistics, Human Resources, Finance, Customer Service, and Marketing.

This excellent Entry Level position offers great pay plus commission. We also include an attractive and competitive benefits package.

Prince George's County Public Schools

14201 School Lane
Upper Marlboro, MD 20772
Phone: 301-952-6473, **Website:** www.pgcps.org, **Email:** kendra2.brown@pgcps.org

***Profile:**
Located minutes from the Washington D.C. metropolitan area, PGCPS is the nation's 18th largest school system. We provide a variety of teaching experiences in a county where residents support and demand quality educational programs for all students. Comprised of 200 schools and over 17,000 employees, PGCPS offers a myriad of educational programs to our exceptional students at all levels. Teaching and learning are at the center of everything we do in PGCPS. Our school system has demonstrated sustained growth over the past four years while also being on the forefront of several reform initiatives including educator effectiveness through continuous growth and improvement, implementing common core standards, student-based budgeting and the reorganization of central office to "school facing." Our goal is to place an outstanding and effective teacher in front of every student. Strong teaching and learning will prepare our students to graduate from high school ready for college and work. Investing in teachers' professional development and providing differentiated support and increasing our numbers of fully-certified, National Board Certified and highly effective teachers supports our core belief that children come first and teachers in the classroom are the unit of change. We hope you will join us in making a difference for our youth and enriching the experience between our students and teachers.

***Projected Openings**:
Classroom Teachers (all subject areas)

Prudential Financial

150 Corporate Center Drive, Suite 105
Camp Hill, PA 17011
Phone: (717) 412-5555, **Website:** www.prudential.com, **Email:** chris.schweitzer@prudential.com

***Profile:**
For more than 135 years, Prudential Financial, Inc., has helped individual and institutional customers grow and protect their wealth. Today, we are one of the world's largest financial services institutions with operations in the United States, Asia, Europe, and Latin America. We also have one of the most recognized and trusted brand symbols: The Rock, an icon of strength, stability, expertise, and innovation.

***Projected Openings**:
Full-time positions are available.

Select Medical

4714 Gettysburg Road
Mechanicsburg, PA 17055
Phone: 717-975-4776, **Website:** www.selectmedical.com, **Email:** afranklin@selectmedical.com

***Profile:**
Select Medical is a leading provider of specialty health care. Select's national operations include 123 specialty hospitals and more than 950 outpatient rehabilitation clinics. Select Medical also provides medical rehabilitation services on a contract basis at nursing homes, hospitals, assisted living and senior care centers, schools, private homes and worksites.

***Projected Openings**:
Select Medical is pleased to offer the 2013 Summer Internship Program at its corporate office located in Mechanicsburg, PA. This 12-week paid internship is designed for college juniors and seniors who wish to study and experience the operations of a healthcare company with multiple subsidiaries throughout the United States. We are searching for highly motivated, energetic, mature individuals to assist in project work beginning Monday, May 13, 2013 and extending for twelve weeks with completion on Friday, August 2, 2013. Come work with a professional, challenging organization and gain working experience in conjunction with your educational studies. This will be a valuable asset as you explore future career opportunities. Opportunities in Health Information, Human Resources, Accounting/Finance, Management, and Information Systems.

Sherwin-Williams

313 Technology Drive
Malvern, PA 19355
Phone: 610-647-9115, **Website:** http://www.sherwin.com/mtp, **Email:** rachael.e.conn@sherwin.com

***Profile:**
Founded in 1866, The Sherwin-Williams Company is the industry leader in providing top quality coatings and related products to paint contractors, manufacturers, industrial users, and the retail trade. Recognized among Fortune Magazine's "100 Best Companies to Work For" and rated by Forbes.com as one of "America's Top 100 Trustworthy Companies", seven core values drive Sherwin-Williams culture and our company. These values: Integrity, People, Service, Quality, Performance, Innovation, and Growth, are reflected in our people, our products and our business practices and relationships. Sherwin-Williams reports that over 95% of placement into managerial and professional positions comes from within the Company. We provide the necessary training and tools to assist employees with taking an active role in defining their career path.

***Projected Openings**:
The Management Training Program is designed to provide you with the skills necessary for a successful career in management /professional sales. The Program includes structured on-the-job training, as well as ongoing education throughout your career. Training topics include: paint and associated products, customer service, professional sales and marketing, credit and accounts receivable management, human resources management, profit and loss and merchandising management. As a Manager, you'll have the opportunity to oversee and manage a million dollar business, providing leadership and insight into the development and strategy of "your" store. Sales professionals grow the company's market share by selling to large, commercial users, such as painting contractors, purchasing agents, manufacturers, and other commercial users who need large volumes of our high quality products. Sales professionals apply their trade in specific regions or territories. Employees are eligible for sales positions once a track record of success within the stores has been established.

Silver Oak Academy

PO Box 250
Keymar, MD 21757
Phone: 410-775-1745 X6205, **Website:** www.silveroakacademy.com, **Email:** schristensen@rop.com

***Profile:**
Rite Of Passage (ROP) is a nationally recognized academic, vocational and athletic residential program for at-risk teenage youth. We're looking for career-minded individuals who enjoy working with and mentoring young people. If you're looking for a rewarding career with the opportunity to make a positive difference in the lives of youth, we'd love to hear from you!

***Projected Openings**:
Residential Youth Counselor, Case Manager, Teachers (9 - 12K), with special education certification, Maintenance/Janitor, PT Evening RN or LPN.

Smith Elliott Kearns & Company, LLC

498 N Potomac Street
Hagerstown, MD 21740
Phone: 301-733-5020 x1223, **Website:** www.sek.com, **Email:** lstover@sek.com

***Profile:**
Smith Elliott Kearns & Company, LLC is a full-service accounting firm with offices in Carlisle, Hanover, and Chambersburg, PA; and Hagerstown, MD. The firm was founded in 1963 and has grown to be one of the top CPA firms in the the Quad-State Region with 20 partners and a total staff of 150. SEK&Co's clients are in a variety of industries including healthcare, local government, manufacturing and nonprofit. The firm offers small business accounting, tax and payroll services, Quickbooks and Peachtree training and consulting, tax preparation and planning, auditing, estate planning and administration, business valuations, and employee benefit plan design and administration.

***Projected Openings**:
Staff Accountants Qualifications/Requirements: Bachelor's Degree Accounting; CPA or CPA candidate preferred; Excellent written and verbal communication and interpersonal skills; Ability to maintain a positive working relationship with clients to promote a quality of service image; Ability to deal appropriately with confidential information and to demonstrate a high level of professionalism; Detail orientation with strong organizational skills

SEK&Co offers competitive compensation and an excellent benefits package as well as future growth opportunities with the firm. We strive to maintain a positive work environment where each employee feels encourage to contribute to our processes, decisions, planning and culture.

Supreme Court of the United States Police

1 First Street, NE
Washington, DC 20543
Phone: 202-479-3139, **Website:** www.supremecourtus.gov, **Email:** kthornton@supremecourt.gov

***Profile:**
The mission of the Supreme Court Police is to ensure the integrity of the Constitutional Mission of the Supreme Court of the United States, by protecting the Supreme Court, Justices, employees, and visitors. The goal of the Supreme Court Police is to become the premier federal law enforcement, protective, and security agency.

***Projected Openings**:
Federal Police Officer

Target Community & Educational Services, Inc.

111 Stoner Avenue
Westminster, MD 21157
Phone: 410-848-9090, **Website:** www.targetcommunity.org, **Email:** melfert@targetcommunity.org

***Profile:**
Target Community & Educational Services, Inc. (Target) is a non-profit organization dedicated to enhancing the lives of children and adults with disabilities through quality, community-based residential, educational, vocational, recreational, and family support services.

***Projected Openings**:
The Target Community and Educational Services, Inc. and McDaniel College Masters Program is a 2 year live-in program where you work for Target managing one of our Alternative Living Units (ALUs) while attending McDaniel College two evenings a week to earn your Master of Science Degree in Human Services Management/Special Education, teaching or management track. Each manager works 40 hours per week in the home and have community living assistants (CLAs) that assist them. Target pays 75% of the tuition to the college. Each manager receives the apartment to live in, including utilities. There is a salary stipend, along with health, dental and life insurance benefits.

TEKsystems

7437 Race Road
Hanover, MD 21076
Phone: 410-540-7594, **Website:** www.teksystemscareers.com, **Email:** hjones@teksystems.com

***Profile:**
TEKsystems is the largest and leading IT staffing organization in the nation. We have been ranked #1 in the industry by IT Services Business Report for eleven consecutive years. With more than 100 offices throughout the United States, Canada, and Europe, we offer multiple locations whereby one may pursue the opportunity to begin an exciting career. TEKsystems offers a great opportunity for advancement, personal and professional growth, and excellent earning potential. This year, we are slated to hire 700+ new Recruiter/ Sales Management Trainees across the country. IT markets are outperforming the rest of economy, so we are growing at a rapid pace. As a fast growing company, we are extremely interested in continuing to hire high caliber individuals. We are looking for hard charging, outgoing, team-oriented, success-motivated people who want to build a career in a sales-oriented company.
***Projected Openings**:
Full-time Sales Management Trainee positions are available

The Baltimore Life Companies

1825 Howell Road, Suite 4
Hagerstown, MD 21740
Phone: 240-439-8601, **Website:** www.baltlife.com, **Email:** nick.disipio@baltlife.com

***Profile:**
Established in 1882, The Baltimore Life Insurance Company has served six generations of policyholders. Baltimore Life has upheld its commitments through the years by building and preserving high-quality assets. Our membership in the Insurance Marketplace Standards Association (IMSA) and listing on the Ward's 50 top life and health companies demonstrate our professional culture and ethical business practices. The Baltimore Life Companies exist to deliver products and services that provide financial protection to the middle-income segment of the U.S.population. Our actions are guided by our commitment to openness, honesty, integrity, and respect in all our activities. Ultimately, life insurance is about people - it is about fulfilling dreams, providing for families, and strengthening communities.

***Projected Openings**:
We are looking for candidates who can help fulfill the key commitment we've made to our clients and communities. Candidates will be responsible for trust-based relationship building, client-focused insurance plan design, plan implementation and maintenance for all our clients. Sales and insurance experience are NOT mandatory. Our ideal agents are energetic self-starters who thrive as part of a team or marketing professionals. The ideal candidate will have a college degree or equivalent experience, be licensed to sell life and health insurance, or be willing to pursue a license.

The George Washington University

2134 G Street NW
Washington, DC 20052
Phone: 202-549-9555, **Email:** lalderma@gwu.edu

***Profile:**
The George Washington University Graduate School of Education and Human Development offers many graduate programs for Masters', certificates, Educational Specialists, and Doctoral Studies. The Department of Special Education and Disability Studies has internships working with students from ages Birth - 22 years with a wide variety of disabilities.

***Projected Openings**:
There are internships in the greater Washington, DC area in schools, clinics, hospitals, and private programs for working with children with a variety of disabilities ages birth to 22 years. Additionally, on and off-campus sites have part-time and full-time research and graduate assistantships available in various departments, to include, but not limited to: Infant Development, Early Childhood Special Education, Elementary Emotional and Behavioral Disorders, Secondary Emotional and Behavioral Disorders, and Secondary Transition Services from high school to young adulthood.

The Manitowoc Company

1565 Buchanan Trail East
Shady Grove, PA 17256
Phone: 717-593-2154, **Website:** www.manitowoc.com, **Email:** angela.eyler@manitowoc.com

***Profile:**
Manitowoc was founded in the lakeshore community of Manitowoc, Wisconsin, in 1902 as a shipbuilding and ship-repair organization. Since that time, the company has grown and diversified, entering the lattice-boom crane business in the mid-1920's and branching into commercial refrigeration equipment shortly after World War II. Today, the company is comprised of two segments: cranes and foodservice equipment. In each of these segments Manitowoc is the industry leader in market share, product innovation, and product support services. We have operations in 26 countries around the world, and will continue to expand the global reach of our products and services to meet the needs of our customers.

***Projected Openings**:
Full-time positions are available.

The Outdoor Education Center of For Love of Children

671 FLOC Way
Harpers Ferry, WV 25425
Phone: 304-725-0409, **Website:** http://www.flocoutdoors.org/, **Email:** cdegener@floc.org

***Profile:**
For Love of Children's Outdoor Education Center facilitates healthy character development for youth and adults through adventure challenges, environmental education, and sustainability practices in a powerful outdoor classroom where experiential learning inspires individual potential and leads participants toward discovering connections between the natural world and their communities.

***Projected Openings**:
Business Development Internship- You will have the opportunity, alongside our Director, to create and implement a grass roots marketing strategy, connect with local business leaders, and gain valuable work experience.

Counselor/ Naturalist- You will teach outdoor and environmental education to youth, facilitate low and high ropes courses, lead adventure activities, and create and implement environmental education curriculum.

Cook/Food Service- You will plan, prepare, and manage daily kitchen duties and special projects as they relate to a camp setting. The cook will oversee safety procedures, equipment use and care, and environmental concerns as related to Outdoor Living Skills activities.

Assistant/Prep Cook- You will assist the cook in planning, preparing, and managing daily kitchen duties and special projects as they relate to a camp setting. The assistant will also help with the oversight of safety procedures, equipment use and care, and environmental concerns as related to Outdoor Living Skills activities.

The Plamondon Companies

321 Ballenger Center Drive, Suite 201
Frederick, MD 21703
Phone: 301-695-5051 ext. 123, **Websites:** www.royrogersrestaurants.com & www.plamondonhospitalitypartners.com, **Email:** JennA@plamondon-cos.com

***Profile:**
The Plamondon Companies is one of the leading hospitality enterprises in the state of Maryland. Headquartered in Frederick, today the company's portfolio includes Roy Rogers Restaurants throughout the mid-Atlantic region and Marriott hotel properties.

***Projected Openings**:
Full-time positions are available.

U.S. Air Force

2340 Warren Road
Indiana, PA 15701
Phone: 724-622-0892, **Website:** www.airforce.com, **Email:** nouphone.subkanha@us.af.mil

***Profile:**
All Officer Candidates must qualify academically, morally and physically. Some qualification factors are black & white and other factors allow for exceptions. Be sure to call or email me if you are concerned with any aspect of your qualifications.

Must possess a bachelor's degree (or be within 12 months of graduating); Be in good health and pass a military entrance exam (see medical questionnaire); Be of good moral character and have no outstanding judgments against you; Between the ages of 18 & 34 (Pilot and Rated candidates should have their application to the selection board prior to age 29); Cannot have held a commission in the Air Force or a sister service. (Call Inter-service Service Transfers at 210-565-2068 to see if you qualify for current programs)

***Projected Openings**:
As an Air Force officer you will hold an office appointed by the President of the United States. You will also be given responsibilities and duties typically associated with higher positions of employment by our civilian counterparts.

U.S. Department of State; Bureau of Diplomatic Security

1801 North Lynn Street; 9th Floor
Washington, DC 20522
Phone: 571-345-3716, **Website:** www.state.gov/m/ds, **Email:** holter@state.gov

***Profile:**
U.S. Department of State-Bureau of Diplomatic Security - The mission of the Bureau of Diplomatic Security is to provide a safe and secure environment for the conduct of U.S. foreign policy. Seeking: All Majors, Mechanical, Computer and Electrical Engineering, Physics - The Bureau of Diplomatic Security (DS) is the security and law enforcement arm of the U.S. Department of State. DS is a world leader in international investigations, threat analysis, cyber security, counterterrorism, security technology, and protection of people, property, and information.

***Projected Openings**:
Security Engineering Officer: Security engineering officers are highly skilled professional engineers who serve worldwide. Security engineers are responsible for the technical and informational security programs at our diplomatic and consular posts overseas. In the United States, engineers provide support for our overseas operations. (Engineering or Physics Degree Required).

Security Technical Specialist: Security technical specialists are assigned throughout the world to develop, implement, and maintain technical security programs at U.S. diplomatic missions. (3 years of Related Experience Required).

Diplomatic Courier: Diplomatic Couriers travel extensively to ensure the secure movement of classified U.S. Government material across international borders to our diplomatic and consular posts overseas. (Associates Degree or 60 Undergraduate Hours Required).

Security Protective Specialists: Security Protective Specialist work closely with DS Special Agents in high threat locations providing oversight to employees of private sector companies engaged in the protection of USG officials. SPS are appointed to an annually renewable position and may serve in this capacity up to 5 years.

Special Agent: Diplomatic Security special agents are federal law enforcement officers who serve worldwide. Overseas, our special agents advise ambassadors on all security issues and coordinate all of a mission's security programs at our diplomatic and consular posts overseas. In the United States, agents investigate passport and visa fraud and protect the Secretary of State and visiting foreign dignitaries. (All Majors).

U.S. Fish and Wildlife Service

401 Rosemont Ave
Frederick, MD 21701
Phone: 410-916-0406, **Website:** http://www.doi.gov/index.cfm, **Email:** jm26@hood.edu

***Profile:**
The Mission of the Department of the Interior is to protect America's natural resources, honor our cultural heritage and tribal communities and supplies the energy to power our future.

***Projected Openings**:
All 9 Bureaus of The Department of the Interior promote federal employment with the combined purpose of conservation. They also encourage students to pursue careers in pubic service through internships such as the Career Discovery Internship Program and the National Park Service Academy, by sponsoring student ambassadors, and career development programs.

uFinancial Group

114 Foxshire Drive
Lancaster, PA 17601
Phone: 717-471-2419 (cell), **Website:** www.ufinancialgroup.com, **Email:** dfleishman@financialguide.com

***Profile:**
uFianancial Group/The Lancaster Financial Group, a MassMutual agency, provide financial services that focus on a comprehensive model utilizing financial planning and risk management to assure the financial wellbeing of their clients. uFinancial has been the top wealth management firm with MassMutual for 22 years, leading the next firm by 50%. It also has consistently been in the top 10 insurance providers. We have a strong commitment to mentoring and training interns and new graduates that leads to success. Many of our interns have joined the firm and many of those who joined us as new grads continue to enjoy successful careers. Others have taken the skills learned here and created success in other fields. If you live in Central PA contact us to learn how you can be part of our team.

***Projected Openings**:
As a Financial Services Representative, you'll learn to assess clients' needs and design strategies to set them on a path to greater financial security. Supported by agency professionals, you will be part of a team who will guide you as you develop and sharpen your sales skills. This is your opportunity to be part of an internship or begin a career that has a real impact on your future. You will learn the business from the ground up and can start earning financial rewards right away. You will be prospecting for clients through referrals, personal observation, networking, developing long-term relationships, and fact gathering and needs analysis to arrive at client-centric financial solutions. You'll expand personal knowledge through ongoing professional development and joint work with fellow associates. If you are motivated, have strong interpersonal, organizational skills and work ethic and want to learn, this opportunity is for you.

VerStandig Broadcasting

10960 John Wayne Drive, PO Box 788
Greencastle, PA 17225
Phone: 717-597-9200, **Website:** www.verstandig.com, **Email:** amason@verstandig.com

***Profile:**
VerStandig Broadcasting is located in Greencastle, Pennsylvania and serves the Hagerstown, MD, Chambersburg, PA and Martinsburg, WV communities. With three FM radio stations (WAYZ 104.7, WBHB 101.5 & WNUZ 92.1 and one AM station WCBG 1380), VerStandig Broadcasting strives to provide the community it serves with cutting edge and entertaining programming while delivering results to its advertisers.

***Projected Openings**:
VerStandig Broadcasting is looking for ambitious, energetic employees to fill Account Executive and Internship roles. Interns will need to be in programs that would receive college credit for work in promotions, programming and/or marketing efforts. Account executives are required to work with local business owners and marketing managers to invest in advertising programs across all of our radio stations.