INFORMATIONAL INTERVIEWING

POTENTIAL QUESTIONS TO CONSIDER ASKING:

- Tell me about your present job and some of the responsibilities.
- What skills or talents are most essential for effectiveness in this job?
- What are the toughest problems you must deal with?
- What do you find most rewarding about the work itself, apart from external motivators?
- What kinds of prior experiences are absolutely essential?
- What educational preparation do you feel would be best?
- What kinds of experiences, paid employment or otherwise, would you most strongly recommend?
- What types of employers hire people in your line of work? Where are they located?
- How much do wages or salaries vary in your work by employer or region?
- If you hired someone to work with you today, what factors would be most important in your hiring
- decision and why?
- If things develop as you'd like, what would be the next step in your career?
- If the work you do was suddenly eliminated, what different kinds of work do you feel that you could do?
- How rapidly is your present career field growing? How would you describe or estimate future prospects?
- Based on our conversation, what other people do you believe I should talk to?
- Can you name a few of these people who might be willing to see me? May I have permission to use your name when I call or contact them?
- How has this type of career path affected your family life/ lifestyle?