

## A Historic Milestone for the Historic York Inn



**“Without Chuck Haney and the help of the SBDC the Historic York Inn would still be spending its entire budget on inefficient and outdated energy equipment.”**  
- Eric Goodman

**Eric & Nataliya Goodman**  
The Historic York Inn  
30 South Beaver Street  
York, PA 17401-1301  
York County

[www.yorkinn.info](http://www.yorkinn.info)

**Industry:** Bed & Breakfast

**Year Founded:** 2009

**SBDC Assistance:** Small Business Advantage Grant

**Additional Partners:** Pennsylvania Department of Environmental Protection

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Without the help of the Small Business Development Center (SBDC) the Historic York Inn would still be using historic utilities. The Historic York Inn is a Victorian mansion from the 1800s located at the heart of the historic district of downtown York, Pennsylvania. Eric and Nataliya Goodman purchased the Historic York Inn in April 2009 in hopes of reestablishing it as a bed & breakfast.

When Eric and Nataliya quickly realized that their high cost of utilities was becoming an obstacle to business success, their Community Development Director informed them that they should seek out an energy audit from the SBDC and apply for a Small Business Advantage Grant (SBAG).

Their energy audit, completed by Environmental Management Assistance Program Consultant Chuck Haney, had determined that they were using outdated equipment that was driving up energy consumption and costs. They learned that their steam boiler was running at a 67% efficiency rate and that their older refrigerator was not up to standard. Although smaller appliances needed upgrading as well, Eric and Nataliya decided to focus their attention on receiving the SBAG in order to help fund a new furnace and refrigerator.

“Fortunately, we had the help of Chuck who made the process easy by telling us what to expect and helping us to complete the paperwork,” stated Nataliya.

However, Eric and Nataliya faced a few obstacles along the way to receiving the SBAG. Between the time that they submitted their application and the time it was approved, the chosen refrigerator had been discontinued. This undoubtedly was stressful, but fortunately they were able to apply for a change, which permitted them to purchase a comparable replacement that ended up being less expensive. In addition, when installing their new furnace, they realized that it was not compatible with their old air conditioning unit. Although the AC was twenty years old and would have to be replaced eventually, this was still an immediate hit to their budget.

Eric and Nataliya are very proud of their updated energy-efficiency improvements. They even invite people to make an appointment in order to come see these improvements. Eric and Nataliya acknowledge that these changes would not have been possible without the help of the SBDC. “Without Chuck Haney and the help of the SBDC the Historic York Inn would still be spending its entire budget on inefficient and outdated energy equipment,” Eric said.