

Ship Alumni Career E-Newsletter
Mid-Summer 2011 Edition

In this Issue:

- VIRTUAL JOB FAIR!
- 5 Special job postings for Ship Alumni
- College Central
- Need Career Assistance?
- Sneak Peek @ Next Month's e-newsletter

Cumberland Valley Consortium Virtual Job Fair

Attend the CVC virtual job fair by logging onto your computer. The Virtual fair will continue to run through August 15th with employers and candidates signing up daily. Register now at <http://www.cumberlandvalleyconsortium.com/> . If you need assistance getting your resume ready for this great opportunity, please contact the University Relations office at alumni@ship.edu.

5 Special Job Opportunities for Ship Alumni

1. Description:

Excellent opportunity for a recent graduate, or graduating senior, or any other connections you may have with working experience. Interpersonal skills such as: ambition, eagerness to learn, a self-starter, strong technical aptitude and a quick learner are necessary.

The position is in Hanover, PA and the candidate would be working in the manufacturing industry. They would be directly involved in selling fiberglass reinforced plastic components to large OEMs such as JLG, Vermeer, Jerr-Dan and Volvo Construction.

Skill set for the position: Overall business knowledge including accounting and econ, strong business language / communication skills, strong technical competency with computers.

Any contacts interested in learning more can feel free to contact me directly.

Mike Noll, Precision Cut Industries, Director, Sales and Marketing, 717-632-2550

2. ENTRY LEVEL STAFF ACCOUNTANT

This is a NEW position. A chance to learn and grow with a growing organization in York!***

The Staff Accountant position will be primarily responsible for applying principles of accounting to analyze financial information and prepare financial reports by performing the following duties.

-Compiles and analyzes monthly financial information to prepare entries to accounts, such as general ledger accounts, documenting business transactions

-Analyzes financial information detailing assets, liabilities, and capital, and prepares monthly profit and loss statement, and other reports to summarize current and projected company financial position for multiple companies.

-Establishes, modifies, documents, and coordinates implementation of accounting and accounting control procedures.

-Issues the daily flash reports and coordinates weekly metric reporting.

-Monitors cash accounts on a daily basis and performs monthly bank reconciliations.

-Prepares Sales Tax returns for required reporting states.

-Calculates monthly accruals including Rebates, Royalties and commissions.

- Reviews and relieves monthly prepaid expenses manufacturing supplies, prepaid taxes, etc.
- Assists with other financial matters including serving as a backup for cost accounting.

JOB REQUIREMENTS:The requirements listed below are representative of the knowledge, skill, and/or ability required for this position.

- Bachelor's degree (B.A.) from a four-year college or university.
- Entry level position. 0-3 years of experience.

3. FINANCIAL ANALYST: Support the Financial Planning & Analysis Manager for Integra Instruments.

- Assist with analysis and interpretation of financial data and transfer of that data into meaningful and focused information reporting used to drive performance results and action
- Assist with preparation of monthly business review package
- Prepare monthly results reports and analysis for departments of Integra Instruments
- Assist with the forecasting and budget process both annually and throughout the year
- Provide ad hoc analysis and support to the Directors of Financial Planning & Analysis - Operations as needed
- Provide a variety of information to Directors of Financial Planning & Analysis – Operations through focused study and manipulation of financial data. Examples include expense trends, year/year comparisons, etc.

JOB REQUIREMENTS

- Education: Bachelor's degree in Accounting or Finance required
- Type and Number Years of Experience: 0-3 years of relevant experience including financial planning and analysis and/or budgeting experience and cost accounting experience desired.
- Strong Excel and database skills and facility in financial modeling required

TO APPLY for number 2 or 3: Please email your resume to tiffany.carter@integralife.com

4. Marketing Representative: Federated Insurance

You love challenges. You need to be put to the test. We've earned a reputation for excellence by giving driven, motivated people like you the opportunity to truly shine. Are you ready to be challenged & rewarded like never before? Take your skills to the best in the business. We have an excellent position for a self-motivated individual. While you are a Marketing Trainee for 9 to 12 months, you will earn a competitive salary. Once you enter the field, you will earn a guaranteed minimum for up to 4 years with potential for more. Subsequent earnings based on salary + commissions + bonus opportunities. If you have a college degree and are willing to work hard to earn while you learn, we may have the opportunity you've been seeking. Send a brief resume to:

Scott DiGennaro, District Marketing Manager, 101 Lindenwood Drive ~ Suite 225, Malvern, PA 19335
swdigennaro@fedins.com

5. Domestic/International Logistics Manager

We are seeking an energetic, assertive team player to join our company as a Domestic/International Logistics Manager. The successful candidate will be responsible for assuring products are supplied to the various Distribution Centers/ Manufacturing sites located nationally and internationally at the right time, right place, reliable service, and right quantities to support customer demand.

Experience: 3-5 years of demand planning/replenishment and international shipping experience, Experience working with moving product from multi ship sites domestically and internationally, Bachelor's degree in Logistics and Transportation or Supply Chain is required. Experience with negotiating with carriers/freight forwarders for lane bids

Skills: Effective communication and leadership skills, High degree of problem solving skills, Analytical skills – demand planning; forecasting experience, Ability to focus on the tactical and strategic details, Ability to identify trends and plan accordingly while maintaining consistent workflow and customer service levels, Intermediate/Advanced PC skills with Access, Excel. Knowledge of ERP software a plus

We offer a competitive salary and excellent benefits that include vacation, paid holidays, health and dental insurance, life insurance, disability coverage, 401K and tuition reimbursement.

Woodstream Corporation is a diversified branded consumer products company serving the retail industry with a brand portfolio that includes Victor®, Havahart®, Safer Brand®, CobraCo®, Fi-Shock®, Mosquito Magnet®, and Perky Pet®.

Combine your proven track record of professional success with ours. Visit us on our website at www.woodstream.com/careers and submit your resume to us today.

Recent Job Postings in College Central

Be sure to check College Central for information on the above postings as well as additional job postings that are added daily. If you don't have a college central alumni account, refer to the [Guide Sheet](#) for hints and tips for searching the database. New jobs are added daily!

Need Career Assistance?

Have you recently graduated and still looking for a job? Are you currently in an unfulfilling job and are thinking about switching? We can help! This is a FREE service to Ship Alumni! Email alumni@ship.edu or 717-477-1218.

Next Month:

Return of the Employer Perspective with an article written by Scott DiGennaro, Federated Insurance and a Ship Alum on cell phones.