

## Services Summary January 1, 2013—December 31, 2013

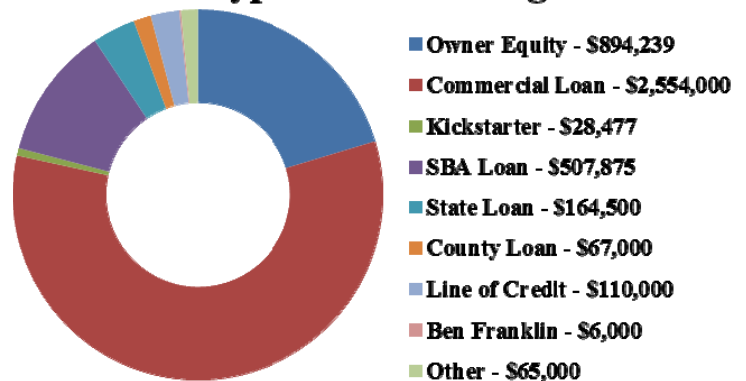
Serving Adams, Cumberland, Franklin and York Counties

Number of Clients	332	Increase in Sales	\$28,386,556
Consulting Hours	2,101	Capital Formation	\$4,397,091
Educational Events	38	Jobs created	156
Educational Event Attendees	377	Jobs Saved	34
Started a Business	41	Jobs Outsourced	23
Businesses Purchased	7	Business Plans Created	51

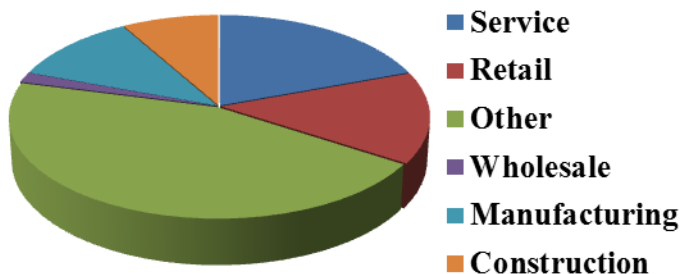
### Most Popular Consulting Topics



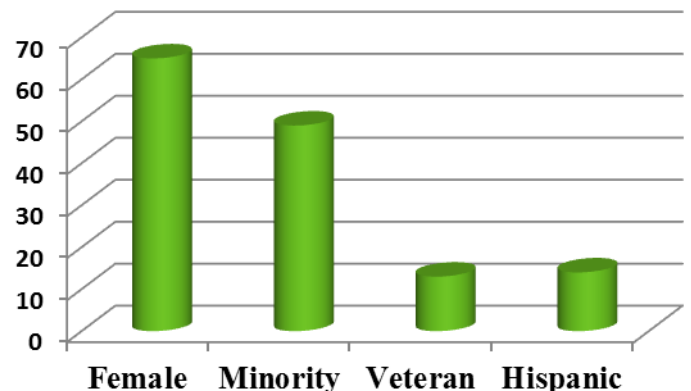
### Types of Financing



### Type of Business



### Business Ownership



Shippensburg University SBDC

Shippensburg University, 1871 Old Main Drive, 405 Grove Hall, Shippensburg, PA 17257

Phone: 717.477.1935 • Fax: 717.477.4010 • Email: sbdc@ship.edu • Web: www.ship.edu/sbdc